

Dr. Emandi Sankara Rao
New Delhi

31st March 2020

Acknowledgement of your Mentoring Contribution to Claro Energy Solar & Agri Initiatives

Dear Dr. Rao,

Greetings from Claro Energy Team

At the outset we at Claro Energy Ltd would like to thank you for your immense 10 years of mentoring and contribution in our journey as a successful Services Tech Company in the Solar & Renewable Energy space and recently diversified into a new related business Claro Agri e-Commerce company using the big quality Data Warehouse collected from 10,000 Solar Agri Irrigation Pumps in 15 states.

You have been very kind enough to guide and mentor us during the past 10 years and making time for us despite your immensely busy schedule. I still remember our first meeting back in 2011 at the IIFCL office in New Delhi and I was simply amazed by the breadth and depth of your techno-economic knowledge and understanding across infrastructure and industries sectors.

At that time in your IIFCL office after a few minutes into our conversation you had precise idea of our business concept and areas where we were going in the right direction and those areas that needed improvement. It has been a great privilege Dr. Rao, to have someone as accomplished as yourself as a sounding board to guide us in the right path for growth and diversification with proper business strategy & planning.

Over the past years, we have reached out to you informally for professional advice and you have been there during our highs and lows and have been to you seeking guidance in times of confusion, to make relevant industry guidance and optimizing the business verticals like logistics management, maintenance costs, manpower productivity and your vision to broad base to New Product Management in Agri e-commerce business by using the collected rural&agri Data and use AI for Agri Commodity product optimum pricing and even for help on how do setup robust Financial Structuring ,Planning and Control mechanisms. We at Claro are truly grateful to you for having mentored and guided us in our journey in the last 10 years.

As we moved into the next growth phase of our journey from a startup to a matured organization, we feel that the time is opportune to put together a formal Professional Advisory Board of accomplished veterans from the industry who could guide us in our journey from present value to higher valuations for the benefits of the all the stake holders. We request you to kindly consider and convey your acceptance of our formal request to join in our Board of Advisors and continue to guide & mentor us for the future growth in the Solar & Agri business space.

Looking forward to hearing from you.

Warm Regards.


Kartik Wah

Co-Founder Claro Energy Private Limited

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